

# HOUSING AUTHORITY CASE STUDY

Cloud Desktops provide staff with security, reliability, and productivity.

## AT A GLANCE

### CHALLENGES

- Outdated technology
- Cyber Security Concerns
- Tight Budget with CAPEX needs

### BENEFITS

- Migrated to the cloud with no downtime.
- Fixed IT costs without CAPEX
- Reduced Cyber Exposure
- Help Desk Calls plunged

*We are proud of the work we did for BHA, and we hope you find their story inspiring and informative.*

*If you are interested in learning more about how cloud technology can help your housing authority, please let me know. I would love to chat with you and answer any questions you may have.*

**John Garner**  
President



## OBJECTIVES

Barnstable Housing was facing a common challenge for many housing authorities:

- a limited IT budget,
- outdated technology,
- and increasing pressure to have cyber security measures in place.

A close call with a cyber incident prompted them to look for alternatives.

## CLOUD SOLUTION

We proposed a cloud solution that would migrate their server and staff desktops to Microsoft Azure, a secure and reliable platform. This way, they would avoid the capital expenditure for a new server and workstations, which was a budget buster. They would also benefit from a fixed monthly IT cost for the next three years, with no surprises or hidden fees.

By moving to the cloud, BHA solved a lot of problems.

- They eliminated the need for costly and time-consuming hardware maintenance and upgrades.
- They ensured that all staff always have "new" desktops with the latest software and features.
- They boosted their performance and productivity with faster and more reliable access to their data and applications.
- And most importantly, they reduced their cyber security risk by following the NIST recommendations and best practices.

## BENEFITS

### Work From Anywhere Productivity

The results were impressive. BHA experienced a significant improvement in their IT operations and user satisfaction. They experience less than 0.5 issues per employee each month, and their calls to the Help Desk plunged. They also reduced their cyber exposure and enhanced their compliance with HUD and other regulations.